### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

#### FORM 8-K

# **CURRENT REPORT** Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report: April 21, 2017

# GENTEX CORPORATION

(Exact name of registrant as specified in its charter)

0-10235

(Commission

File Number)

Michigan (State or other jurisdiction of incorporation)

600 North Centennial Street Zeeland, Michigan (Address of principal executive offices)

Registrant's telephone number, including area code: (616) 772-1800

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) 

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

(IRS Employer Identification No.)

(Zip Code)

49464

38-2030505

#### Section 2. Financial Information

#### Item 2.02 Results of Operations and Financial Condition.

(a) On April 21, 2017, Gentex Corporation issued a news release announcing financial results for the first quarter ended March 31, 2017. A copy of the news release is attached as Exhibit 99.1 to the Form 8-K.

The information in this Form 8-K and the attached Exhibit shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

#### Section 9. Financial Statements and Exhibits

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibit

99.1 – News Release Dated April 21, 2017.

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: April 21, 2017

# GENTEX CORPORATION (Registrant)

By <u>/s/ Kevin C. Nash</u> Kevin C. Nash Its Vice President - Accounting and Chief Accounting Officer

# EXHIBIT INDEX

99.1 News Release Dated April 21, 2017



#### **GENTEX REPORTS FIRST QUARTER 2017 FINANCIAL RESULTS**

ZEELAND, MI -- (GLOBE NEWSWIRE - April 21, 2017) - Gentex Corporation (NASDAQ: GNTX) the Zeeland, Michigan-

based manufacturer of automotive automatic-dimming rearview mirrors, automotive electronics, dimmable aircraft windows, and

fire protection products, today reported financial results for the three months ended March 31, 2017.

#### 1st Quarter 2017 Quarter over Quarter Highlights

- Net sales growth of 12% compared to 3% growth in relevant light vehicle production
- Income from Operations increased by 11%
- Discrete item tax reductions of \$5.6 million
- Net Income increased by 22%
- Earnings per Diluted Share increased by 18% to \$0.33 per diluted share
- 1.5 million shares repurchased during the quarter
- \$41.9 million of debt repaid during the quarter

For the first quarter of 2017, the Company is pleased to report net sales of \$453.5 million, which was an increase of 12%

compared to net sales of \$405.6 million in the first quarter of 2016. The 12% net sales growth was driven by a 12% quarter over quarter increase in auto-dimming mirror unit shipments while overall automotive light vehicle production, in the Company's primary regions, increased by approximately 3% for the first quarter of 2017 when compared with the same quarter in 2016.

The gross profit margin in the first quarter of 2017 was 38.8%, compared with a gross profit margin of 39.1% in the first quarter of 2016. The quarter over quarter net decrease in the gross profit margin was the result of annual customer price reductions, which was partially offset by purchasing cost reductions and favorable product mix.

Income from operations for the first quarter of 2017 increased 11% to \$134.4 million when compared to income from operations of \$120.8 million for the first quarter of 2016.

Other income increased to \$0.4 million in the first quarter of 2017 compared to a loss of \$1.3 million in the first quarter of

2016, due to an increase in investment income and realized gains on the sale of equity investments during the most recently completed guarter as compared to the same guarter last year.

Net income for the first quarter of 2017 increased 22% to \$97.6 million compared with net income of \$80.3 million in the first quarter of 2016, driven by the 12% revenue growth, as well as favorable discrete items that impacted the Company's tax provision in the amount of \$5.6 million. The favorable discrete tax items included \$3.8 million related to a change in tax method and \$1.8 million related to newly adopted accounting guidance which impacted the treatment of share-based compensation.

Earnings per diluted share in the first quarter of 2017 increased 18% to \$0.33, compared with earnings per diluted share of \$0.28 in the first quarter of 2016. The increase was primarily driven by the increase in net income on a quarter over quarter basis.

Automotive net sales in the first quarter of 2017 were \$445.6 million, an increase of 13% compared with automotive net sales of \$394.0 million in the first quarter of 2016, driven by a 12% increase in auto-dimming mirror unit shipments on a quarter over quarter basis.

Other net sales in the first quarter of 2017, which includes dimmable aircraft windows and fire protection products, were \$7.9 million, compared to other sales of \$11.6 million in the first quarter of 2016.

#### **Share Repurchases**

During the first quarter of 2017, the Company repurchased 1.5 million shares of its common stock. As of March 31, 2017, the Company has approximately 5.3 million shares remaining available for repurchase pursuant to its previously announced share repurchase plan. The Company intends to continue to repurchase additional shares of its common stock in the future depending on macroeconomic issues, market trends and other factors that the Company deems appropriate.

#### **Debt Repayment**

During the first quarter of 2017, the Company paid down \$40 million on its revolver loan in addition to its normally scheduled principal repayment on the Company's term loan, which in combination was \$41.9 million in debt repayment during the quarter. The Company intends to continue to pay additional principal toward its loans in the future, depending on macroeconomic trends, capital expenditure spending, cash and money market interest rates, the amount of available free cash and other factors that it deems appropriate for timing and amounts of incremental debt repayments.

#### **Future Estimates**

The Company's forecasts for light vehicle production for the  $2^{nd}$  and  $3^{rd}$  quarters of calendar year 2017 and full year 2017 are based on the IHS Automotive April 2017 forecast for light vehicle production in North America, Europe, Japan and Korea.

# Light Vehicle Production (per IHS Automotive April light vehicle production forecast) (*in Millions*)

Region	2Q 2017	2Q 2016	% Change	3Q 2017	3Q 2016	% Change	Calendar Year 2017	Calendar Year 2016	% Change
North America	4.60	4.60	— %	4.19	4.41	(5)%	17.55	17.83	(2)%
Europe	5.63	5.90	(5)%	4.81	4.75	1 %	21.89	21.54	2 %
Japan and Korea	3.23	3.10	4 %	3.32	3.01	10 %	13.31	12.91	3 %
Total Light Vehicle Production	13.46	13.60	(1)%	12.32	12.17	1 %	52.75	52.28	1 %

Based on the April 2017 IHS light vehicle production forecast, current forecasted product mix and expense growth estimates, the Company is making no changes to its previous estimates for calendar year 2017 or 2018. However, based on weakening light vehicle production estimates in Europe for the  $2^{nd}$  quarter and in North America in the  $3^{rd}$  quarter, the Company expects its revenue estimates for the 2nd and 3rd quarter of 2017 to be at or around the lower end of its annual guidance range but expects the  $4^{th}$  quarter to return to the higher end of its annual guidance range.

#### Safe Harbor for Forward-Looking Statements

This news release contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The statements contained in this communication that are not purely historical are forward-looking statements. Forward-looking statements give the Company's current expectations or forecasts of future events. These forward-looking statements generally can be identified by the use of words such as "anticipate", "believe", "could", "estimate", "expect", "forecast", "goal", "hope", "may", "plan", "project", "will", and variations of such words and similar expressions. Such statements are subject to risks and uncertainties that are often difficult to predict and beyond the Company's control, and could cause the Company's results to differ materially from those described. These risks and uncertainties include, without limitation: changes in general industry or regional market conditions; changes in consumer and customer preferences for our products (such as cameras replacing mirrors and/or autonomous driving); our ability to be awarded new business; continued uncertainty in pricing negotiations

with customers; loss of business from increased competition; changes in strategic relationships; customer bankruptcies or divestiture of customer brands; fluctuation in vehicle production schedules; changes in product mix; raw material shortages; higher raw material, fuel, energy and other costs; unfavorable fluctuations in currencies or interest rates in the regions in which we operate; costs or difficulties related to the integration and/or ability to maximize the value of any new or acquired technologies and businesses; changes in regulatory conditions; warranty and recall claims and other litigation and customer reactions thereto; possible adverse results of pending or future litigation or infringement claims; changes in tax laws; import and export duty and tariff rates in or with the countries with which we conduct business; and negative impact of any governmental investigations and associated litigations including securities litigations relating to the conduct of our business. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date they are made. The Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by law or the rules of the NASDAQ Global Select Market. Accordingly, any forward-looking statement should be read in conjunction with the additional information about risks and uncertainties identified under the heading "Risk Factors" in the Company's latest Form 10-K and Form 10-Q filed with the SEC.

# First Quarter Conference Call

A conference call related to this news release will be simulcast live on the Internet beginning at 9:30 a.m. ET today, April 21, 2017. The dial-in number to participate in the call is **844-389-8658**, passcode **3165193**. Participants may listen to the call via audio streaming at <u>www.gentex.com</u> or by visiting <u>http://edge.media-server.com/m/p/xv7n7hx3</u>. A webcast replay will be available approximately 24 hours after the conclusion of the call at <u>http://ir.gentex.com/events-and-presentations/upcoming-past-events</u>.

# About The Company

Founded in 1974, Gentex Corporation (The NASDAQ Global Select Market: GNTX) is a supplier of automatic-dimming rearview mirrors and electronics to the automotive industry, dimmable aircraft windows for aviation markets, and fire protection products to the fire protection market. Visit the Company's web site at <u>www.gentex.com</u>.

Contact Information: Gentex Investor & Media Contact Josh O'Berski (616)772-1590 x5814

#### GENTEX CORPORATION AUTO-DIMMING MIRROR SHIPMENTS (Thousands)

	Three	Three Months Ended March 31,			
	2017	2016	% Change		
North American Interior Mirrors	2,359	2,260	4%		
North American Exterior Mirrors	916	864	6%		
Total North American Mirror Units	3,276	3,124	5%		
International Interior Mirrors	4,818	4,121	17%		
International Exterior Mirrors	1,826	1,582	15%		
Total International Mirror Units	6,643	5,703	16%		
Total Interior Mirrors	7,177	6,381	12%		
Total Exterior Mirrors	2,742	2,447	12%		
Total Auto-Dimming Mirror Units	9,919	8,827	12%		

Note: Percent change and amounts may not total due to rounding.

## GENTEX CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME

		(Unaudited)		
	Three M	Three Months Ended March 31,		
	2017	2016	i	
Net Sales	\$ 453,535	,250 \$ 405,567	7,786	
Cost of Goods Sold	277,734	,465 246,876	6,998	
Gross profit	175,800	,785 158,690	),788	
Engineering, Research & Development	25,152	,257 23,091	1,209	
Selling, General & Administrative	16,221	,408 14,750	),589	
Operating Expenses	41,373	,665 37,841	1,798	
Income from operations	134,427	,120 120,848	3,990	
Other Income (Expense)	437	,784 (1,279	9,378)	
Income before Income Taxes	134,864	34,864,904 119,569,612		
Provision for Income Taxes	37,308	37,308,163 39,289		
Net Income	\$ 97,556	,741 \$ 80,279	9,994	
Earnings Per Share				
Basic	+	0.34 \$	0.28	
Diluted	\$	0.33 \$	0.28	
Weighted Average Shares				
Basic	287,408	287,408,900 289,210,62		
Diluted	291,479	291,479,838 291,316,353		
Cash Dividends Declared per Share	\$ 0	.090 \$ 0	).085	

# GENTEX CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

ASSETS	(Unaudited) March 31, 2017		December 31, 2016	
Cash and Cash Equivalents	\$	559,645,625	\$	546,477,075
Short-Term Investments		176,635,803		177,021,197
Accounts Receivable, net		249,457,918		211,591,745
Inventories		197,088,251		189,311,437
Other Current Assets		11,730,076		30,587,575
Total Current Assets		1,194,557,673		1,154,989,029
Plant and Equipment - Net		473,151,849		465,822,467
Goodwill		307,365,845		307,365,845
Long-Term Investments		61,512,162		49,894,363
Intangible Assets		303,450,000		308,275,000
Patents and Other Assets		23,255,137		23,273,129
Total Other Assets		695,583,144		688,808,337
Total Assets	\$	2,363,292,666	\$	2,309,619,833
LIABILITIES AND SHAREHOLDERS' INVESTMENT				
Current Liabilities	\$	274,355,864	\$	149,857,979
Long-Term Debt		36,250,000		178,125,000
Deferred Income Taxes		77,915,264		71,212,620
Shareholders' Investment		1,974,771,538		1,910,424,234
Total Liabilities & Shareholders' Investment	\$	2,363,292,666	\$	2,309,619,833