

GNTX – Q3 2025



Conference Call Updates

Safe Harbor for Forward Looking Statements

This presentation contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The statements contained in this communication that are not purely historical are forward-looking statements. Forward-looking statements give the Company's current expectations or forecasts of future events. These forward-looking statements generally can be identified by the use of words such as "anticipate," "believe," "could," "estimate," "expect," "forecast," "future," "goal," "guidance," "hope," "intend," "likely", "may," "opinion," "optimistic," "plan," "poised," "predict," "project," "should," "strategy," "target," "will," "work to," and variations of such words and similar expressions. Such statements are subject to risks and uncertainties that are often difficult to predict and beyond the Company's control, and could cause the Company's results to differ materially from those described. These risks and uncertainties include, without limitation: changes in general industry or regional market conditions, including the impact of inflation; import and export duty and tariff rates with the countries with which we conduct business; changes in consumer and customer preferences for our products (such as cameras replacing mirrors and/or autonomous driving); our ability to be awarded new business; continued uncertainty in pricing negotiations with customers and suppliers; loss of business from increased competition; changes in strategic relationships; customer bankruptcies or divestiture of customer brands; fluctuation in vehicle production schedules (including the impact of customer employee strikes); changes in product mix; raw material and other supply shortages; labor shortages, supply chain constraints and disruptions; our dependence on information systems; higher raw material, fuel, energy and other costs; unfavorable fluctuations in currencies or interest rates in the regions in which we operate; costs or difficulties related to the integration and/or ability to maximize the value of any new or acquired technologies and businesses; changes in regulatory conditions; warranty and recall claims and other litigation and customer reactions thereto; possible adverse results of pending or future litigation or infringement claims; changes in tax laws; negative impact of any governmental investigations and associated litigation, including securities litigation relating to the conduct of our business; and force majeure events. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date they are made.

The Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by law or the rules of the NASDAQ Global Select Market. Accordingly, any forward-looking statement should be read in conjunction with the additional information about risks and uncertainties identified under the heading "Risk Factors" in the Company's latest Form 10-K and Form 10-Q filed with the SEC, which risks and uncertainties include, tariffs and supply chain constraints that have affected, are affecting and will continue to affect, general economic and industry conditions, customers, suppliers, and the regulatory environment in which the Company operates. Includes content supplied by S&P Global Mobility Light Vehicle Production Forecast of October 8, 2025 (<http://www.gentex.com/forecast-disclaimer>).

Q3 HIGHLIGHTS

- Gentex and VOXX International Corporation ("VOXX") Consolidated net sales totaled \$655.2 million, an 8% increase compared to the third quarter of 2024, which did not include VOXX
- Core Gentex net sales (excluding VOXX) totaled \$570.3 million in the third quarter of 2025
- Consolidated gross margin of 34.4%, an increase of 90 basis points from the third quarter of 2024, which did not include VOXX
- Core Gentex gross margin (excluding VOXX) of 34.9%, an increase of 140 basis points compared to 33.5% in the third quarter of 2024
- Consolidated income from operations of \$122.3 million
- Consolidated net income attributable to Gentex of \$101.0 million
- Consolidated earnings per diluted share attributable to Gentex of \$0.46
- 1.0 million shares repurchased during the quarter totaling \$28.3 million

2025 CONSOLIDATED GUIDANCE*

*Updated Oct 24, 2025

\$2.5 – 2.6B

Revenue

33.5 – 34%

Gross Margin

\$380 – 390M (Excluding Severance)

Operating Expenses (E, R&D and S, G&A)

16 – 16.5%

Annual Tax Rate

\$115 – 125M

Capital Expenditures

\$96 – 99M

Depreciation & Amortization

*2025 guidance includes VOXX and assumes China revenue of \$135 -145M, of which approx. \$110M was shipped to China through Q3.

2025 GUIDANCE

GENTEX STAND-ALONE GUIDANCE*

*Updated October 24, 2025

\$2.14 – 2.15B (Primary Markets)

\$135 – 145M (China)

Revenue

34.25 – 34.75%

Gross Margin

\$305 – 310M

Operating Expenses (E, R&D and S, G&A)

\$95 – 96M

Depreciation & Amortization

VOXX STAND-ALONE GUIDANCE*

*Updated October 24, 2025

\$250 – 270M

Revenue

28 – 29%

Gross Margin

\$75 – 80M

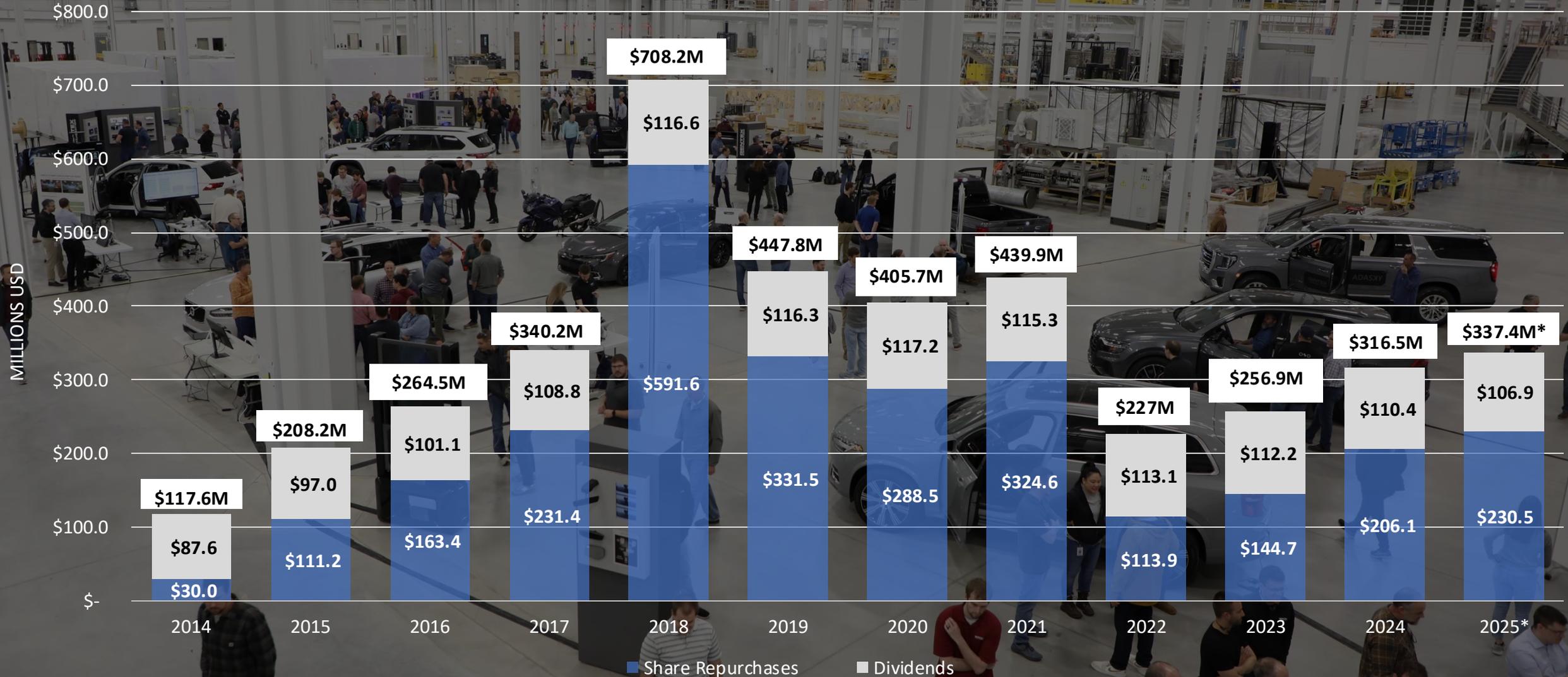
Operating Expenses
(E, R&D and S, G&A)

\$1 – 3M

Depreciation
& Amortization

2025 RETURN TO SHAREHOLDERS*

RETURN OF CAPITAL

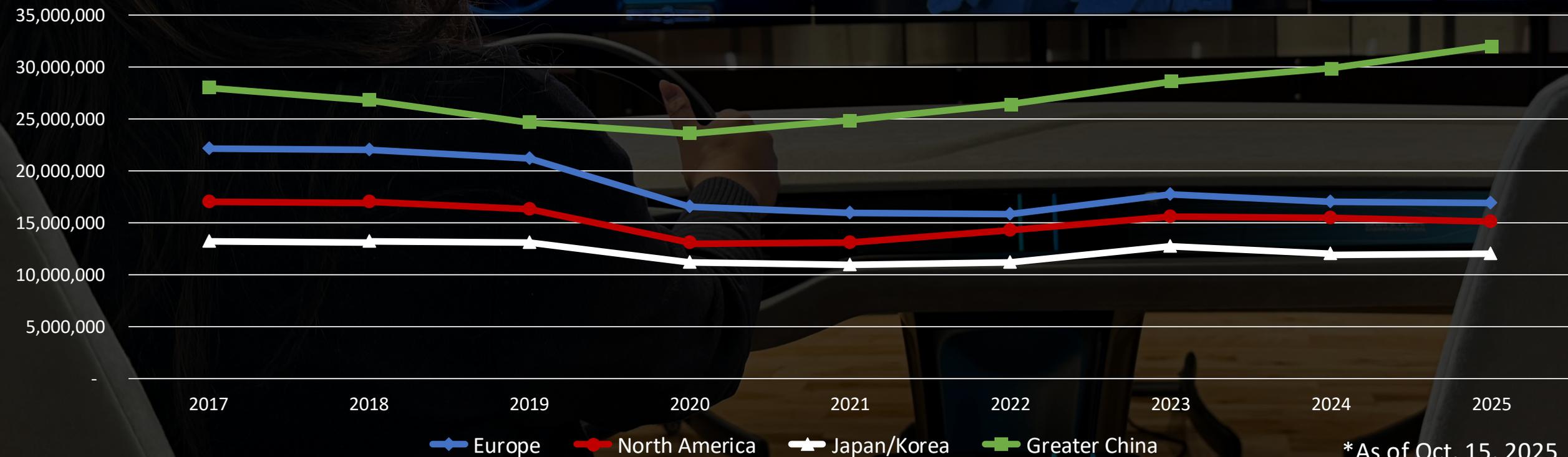


*Oct. 24, 2025 YTD

LIGHT VEHICLE PRODUCTION

- 2025 volumes down approx. 1% in our primary markets, with NA -2%*
 - Q4 2025 is expected to decline 4% compared to Q4 2024
 - Impacted by delayed or cancelled EV programs and removal of tax credit
- 2026 expects 3% decline in NA, -4% in Japan/Korea, and flat EU production

Global Light Vehicle Production*



* As of Oct. 15, 2025

GROWTH THROUGH FEATURES AND VEHICLE CONTENT

2017

95.1M Vehicles Globally
28M China (29.4%)
\$1.79B Revenue

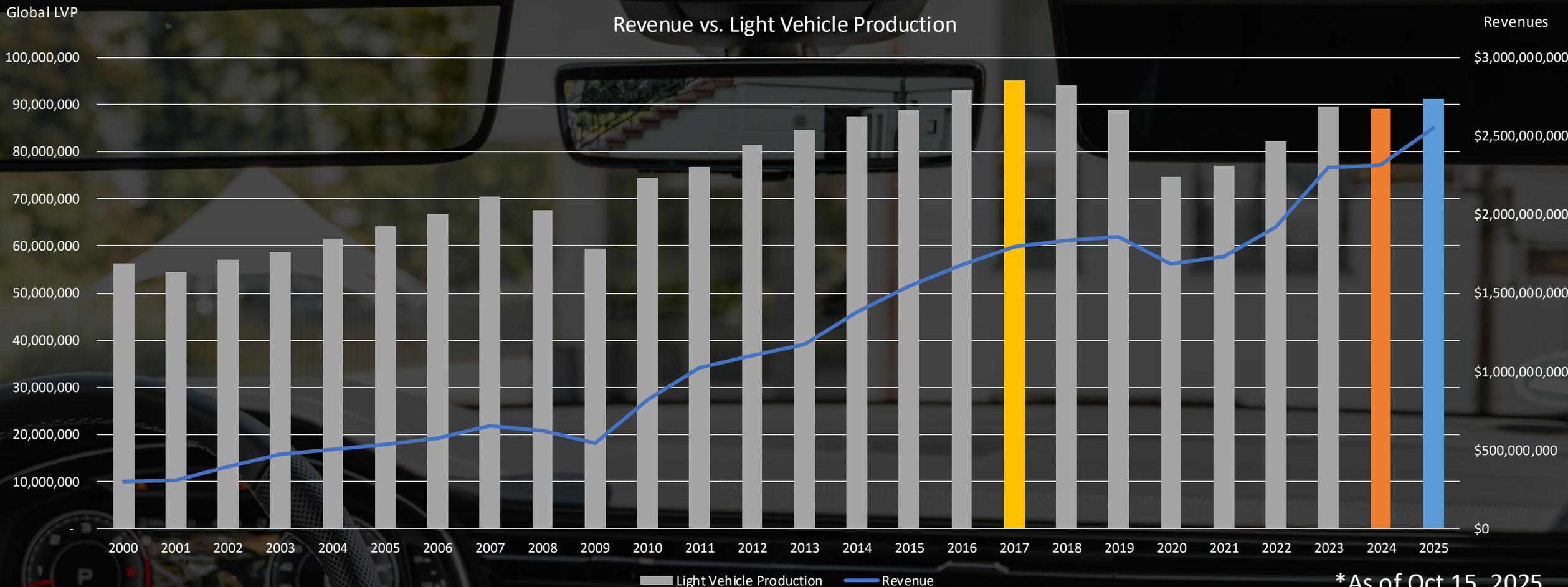
2024

89.5M Vehicles Globally
30.1M China (33.6%)
\$2.3B Revenue

2025*

91.2M Vehicles Globally
32M China (35.1%)
\$2.5-2.6B Revenue

Revenue vs. Light Vehicle Production



*As of Oct 15, 2025

FULL DISPLAY MIRROR

- The industry benchmark
 - Launched on 130+ vehicle models
 - Available across 22 different brands

- New Launches

- DS No. 8
- Ford Bronco
- Nissan Pathfinder
- Vauxhall Combo
- Volvo Accessory
 - EX30
 - EX40, XC40
 - XC60
 - EX90, XC90

