



GENTEX 2026 ANALYST AND INVESTOR DAY



SAFE HARBOR FOR FORWARD LOOKING STATEMENTS

This presentation contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The statements contained in this communication that are not purely historical are forward-looking statements. Forward-looking statements give the Company's current expectations or forecasts of future events. These forward-looking statements generally can be identified by the use of words such as "anticipate," "believe," "could," "estimate," "expect," "forecast," "future," "goal," "guidance," "hope," "intend," "likely", "may," "opinion," "optimistic," "plan," "poised," "predict," "project," "should," "strategy," "target," "will," "work to," and variations of such words and similar expressions. Such statements are subject to risks and uncertainties that are often difficult to predict and beyond the Company's control, and could cause the Company's results to differ materially from those described. These risks and uncertainties include, without limitation: changes in general industry or regional market conditions, including the impact of inflation; import and export duty and tariff rates with the countries with which we conduct business; changes in consumer and customer preferences for our products (such as cameras replacing mirrors and/or autonomous driving); our ability to be awarded new business; continued uncertainty in pricing negotiations with customers and suppliers; loss of business from increased competition; changes in strategic relationships; customer bankruptcies or divestiture of customer brands; fluctuation in vehicle production schedules (including the impact of customer employee strikes); changes in product mix; raw material and other supply shortages; labor shortages, supply chain constraints and disruptions; our dependence on information systems; higher raw material, fuel, energy and other costs; unfavorable fluctuations in currencies or interest rates in the regions in which we operate; costs or difficulties related to the integration and/or ability to maximize the value of any new or acquired technologies and businesses; changes in regulatory conditions; warranty and recall claims and other litigation and customer reactions thereto; possible adverse results of pending or future litigation or infringement claims; changes in tax laws; negative impact of any governmental investigations and associated litigation, including securities litigation relating to the conduct of our business; and force majeure events. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date they are made.

The Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by law or the rules of the NASDAQ Global Select Market. Accordingly, any forward-looking statement should be read in conjunction with the additional information about risks and uncertainties identified under the heading "Risk Factors" in the Company's latest Form 10-K and Form 10-Q filed with the SEC, which risks and uncertainties include, tariffs and supply chain constraints that have affected, are affecting and will continue to affect, general economic and industry conditions, customers, suppliers, and the regulatory environment in which the Company operates. Includes content supplied by Mobility Global Light Vehicle Production Forecast of July 16, 2026 (<http://www.gentex.com/forecast-disclaimer>).

2026 FIRST HALF HIGHLIGHTS

- Net sales: \$1.327B (from \$1.235B in '25)
- Gross margin: 35.4% (33.8% in '25)
- Income from operations:
 - GAAP \$265M (from \$231.5 in '25)
 - Non-GAAP: \$268.9M (from \$246.2 in '25)
- Net income attributable to Gentex:
 - GAAP: \$213.1M (from \$190.9M in '25)
 - Non-GAAP: \$226.5M (from \$208.2M in '25)
- Earnings per diluted share attributable to Gentex:
 - Non-GAAP: \$1.06 (from \$.92 in '25)
- Shares repurchased in 2026: 5.9 million
 - \$137M in repurchases

2026 GUIDANCE*

\$2.65 – 2.75B (Unchanged)
Revenue

34.5 – 35.5% (Prev 34 – 35%)
Gross Margin

\$405 – 415M (Prev \$410 – 420M)
Operating Expenses (E, R&D and S, G&A)
(Excluding Severance and Impairments)

16 – 17% (Prev 16 – 18%)
Annual Tax Rate

\$115 – 125M (Prev \$125 – 140M)
Capital Expenditures

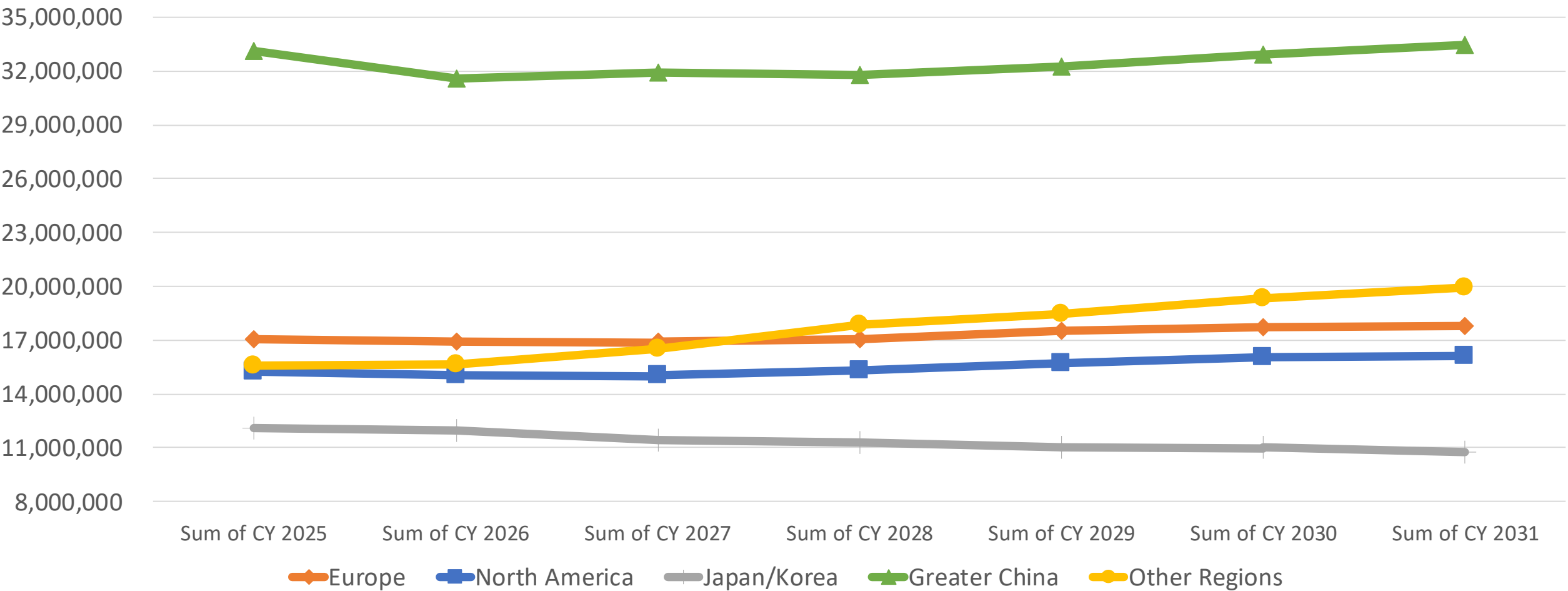
\$100 – 110M (unchanged)
Depreciation & Amortization

*Updated July
24, 2026

2027 REVENUE GUIDE*
\$2.8 – 2.9B (Prev. 2.75 - 2.85B)

MARKET OUTLOOK*

GLOBAL LIGHT VEHICLE PRODUCTION



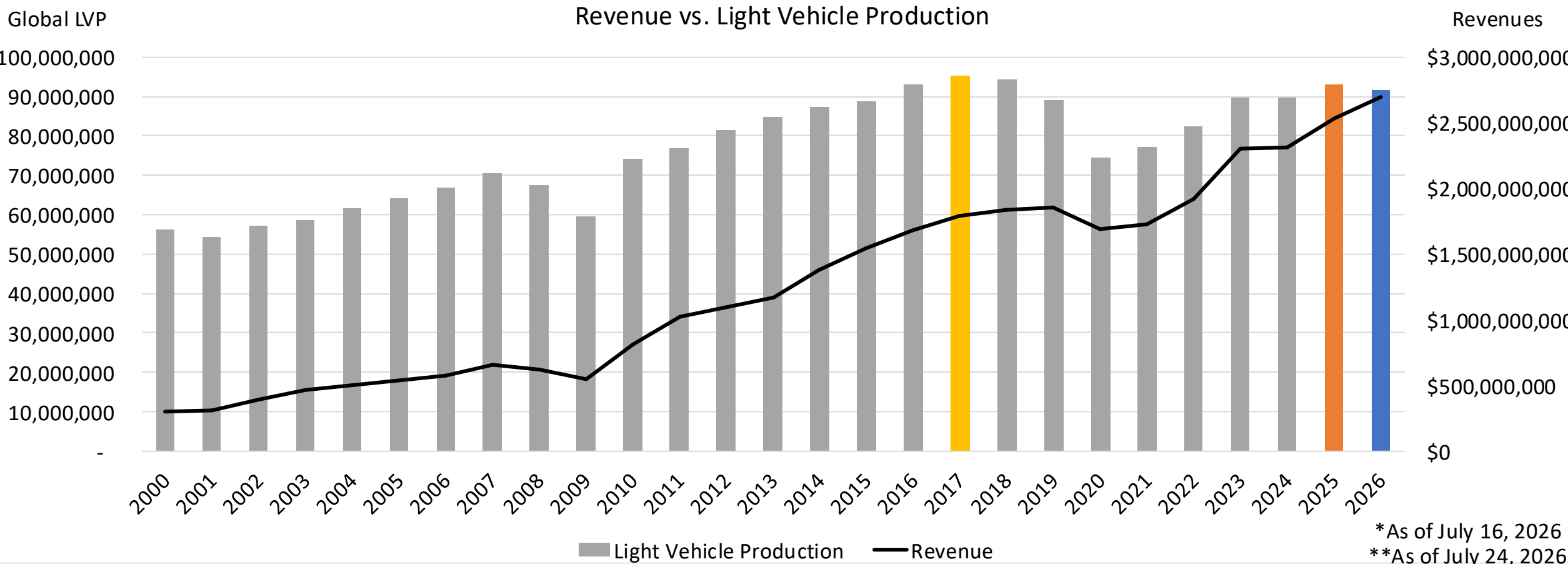
*As of July 16, 2026

GROWTH THROUGH FEATURES AND CONTENT, NOT LVP

2017 95.1M Vehicles Globally
28M China (29.4%)
\$1.79B Revenue

2025 93.1M Vehicles Globally
33.1M China (35.6%)
\$2.53B Revenue

2026 91.1M Vehicles Globally*
31.6M China (34.7%)*
\$2.65-2.75B Revenue**

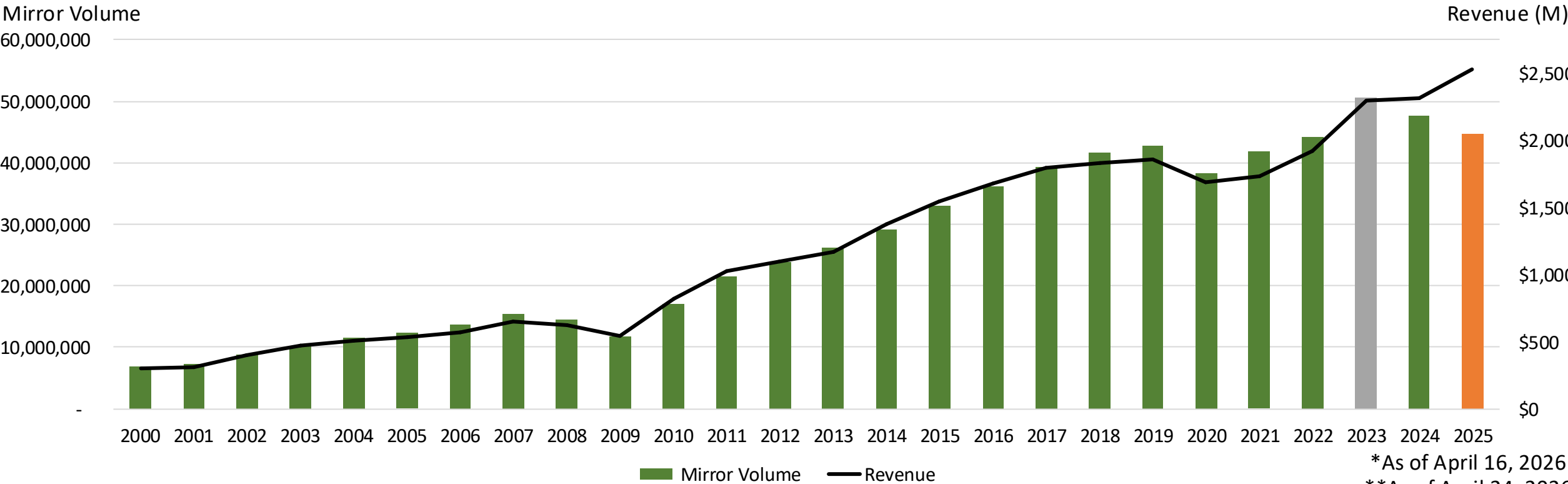


*As of July 16, 2026
**As of July 24, 2026

MARKET SHARE IS NOT THE ONLY METRIC

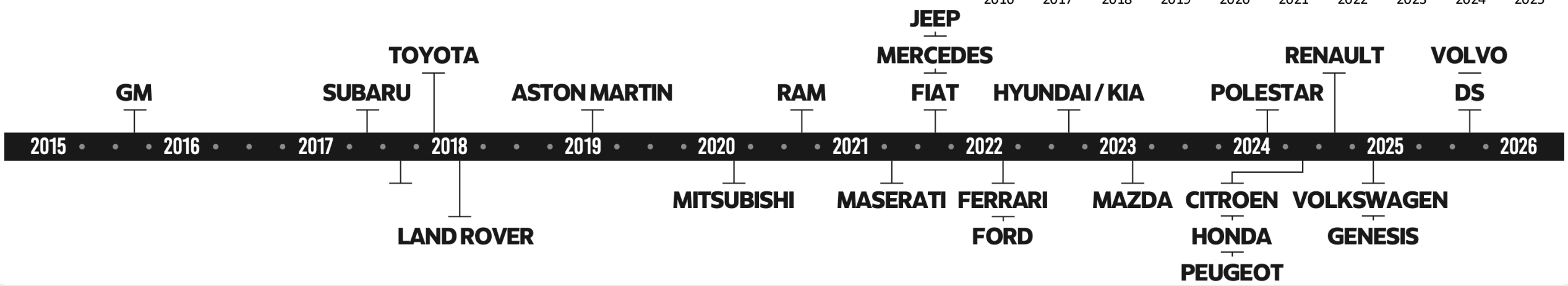
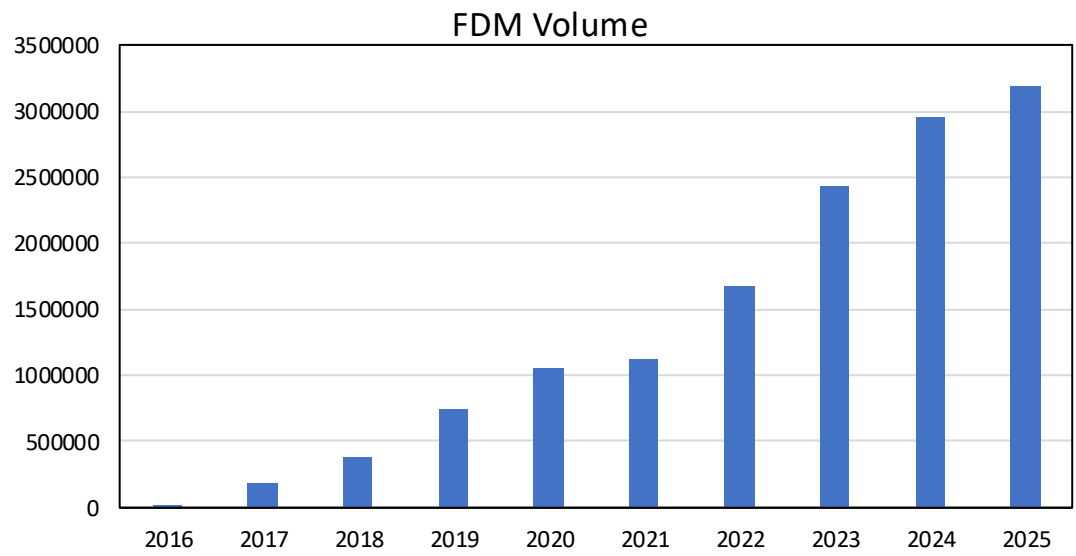
- Headwinds in volume due to China and EU vehicle pricing competition
- Volume headwinds have been on base mirrors
- FDM, DMS, and advanced feature mirrors drive revenue growth

2023	31.7M IEC 18.8M OEC \$2.3B Revenue	2025	28.6M IEC 16.2M OEC \$2.53B Revenue
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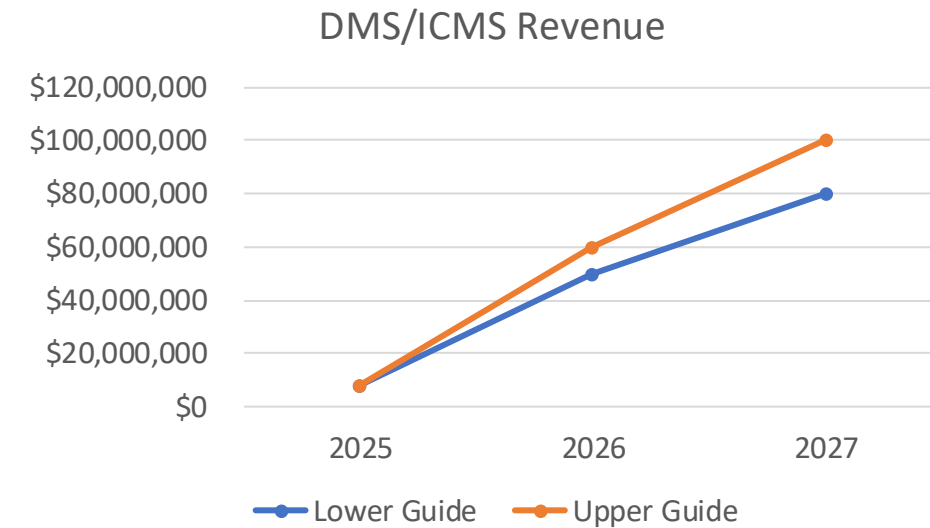
FULL DISPLAY MIRROR GROWTH

- Combines digital and traditional mirrors to enhance driver visibility and OEM profitability
- Industry-leading visibility solution
 - 3.19M units in 2025 (+7% from 2024)
 - 17 new model launches in 2025
 - On 22 brands and 140+ vehicle models
 - Shipping +200-400k units in '26 and '27



DRIVER AND IN-CABIN MONITORING

- Provides a scalable multi-function driver and cabin monitoring system to enable autonomous driving and enhance safety
- Camera located in the mirror either behind the glass or below the glass – depending on other content
- Launched with Rivian, Volvo, Polestar, Hyundai/Kia, and BMW
- 2026 revenue estimate - \$50 - 60M
- 2027 revenue estimate - \$80 - 100M
- Future product advances could provide cognitive state recognition, impairment detection, vital signs monitoring and post-crash communications

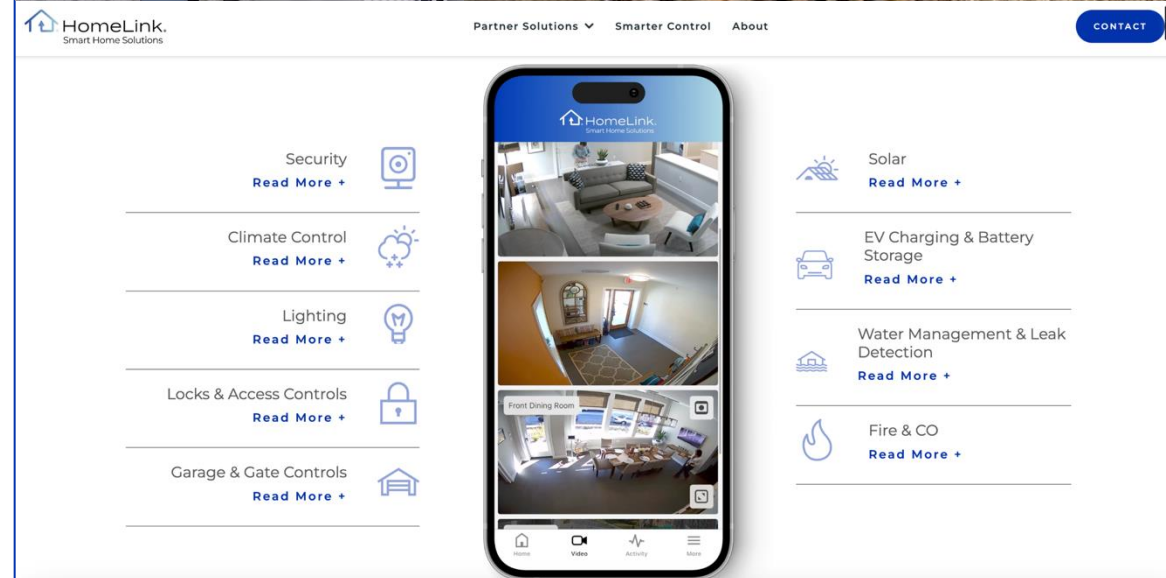




- April 2025 - Gentex completes VOXX International acquisition for a total of approx. \$196M
 - Acquired at book value of net assets
 - Significant opportunity to improve revenue growth, expand margins, and reduce costs
 - Portfolio includes well-established brands, proprietary technology, intellectual property, diversified sales channels, and long-standing customer relationships
- Approximately two-thirds of revenue derived from Premium Audio, with the remaining one-third from Automotive OEM, Aftermarket, and Consumer Accessories
- Post acquisition target: annual revenue – \$325 - 375M, gross margin approx. 27-29%
- First full year (Apr. 2025 - Mar. 2026): \$355M revenue, 30.5% gross margin
- 2026 YTD actuals + forecast: \$360 - 380M revenue, 33%-34% gross margin
- Profitability within nine months of acquisition, targeting \$40 - 50M annual EBIT by end of 2027

SMART HOME INNOVATION

- Total HomeLink Revenue 2025: approx. 330M
- HomeLink Smart Home Solutions
- Comprehensive smart tech for:
 - End User/Consumers
 - Residential Home Builders
 - Multi-Family Developments
 - Commercial Property/Builders and Managers
- Products
 - Centralized monitoring/control
 - Smart security
 - Video cameras
 - Access control
 - Energy & temperature control
 - Garage doors & gates



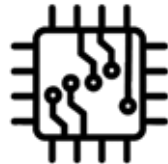
OTHER PRODUCT LINES

- Aerospace – \$25 - 30M
 - 787 production increasing from ~8 aircraft/month in 2026 to 10 aircraft/month target in 2027; 100% take rates
 - New aircrafts - 777 and Airbus A350
 - Take rate dependent
 - Gen3 chemistry improves performance and longevity
- Fire Protection – \$30 – 35M
 - PLACE and commercial product lines
- Biometrics – \$10 –15M
 - BioConnect performing well
 - Securing datacenters, healthcare, and financial services
- Premium Audio – \$225 -250M



PRODUCT SYNERGIES

- PAC products through other Gentex channels
- Gentex products through PAC channels
- PAC technology into other Gentex products
- Gentex tech in PAC products



- Cameras
- Sensors
- Biometrics



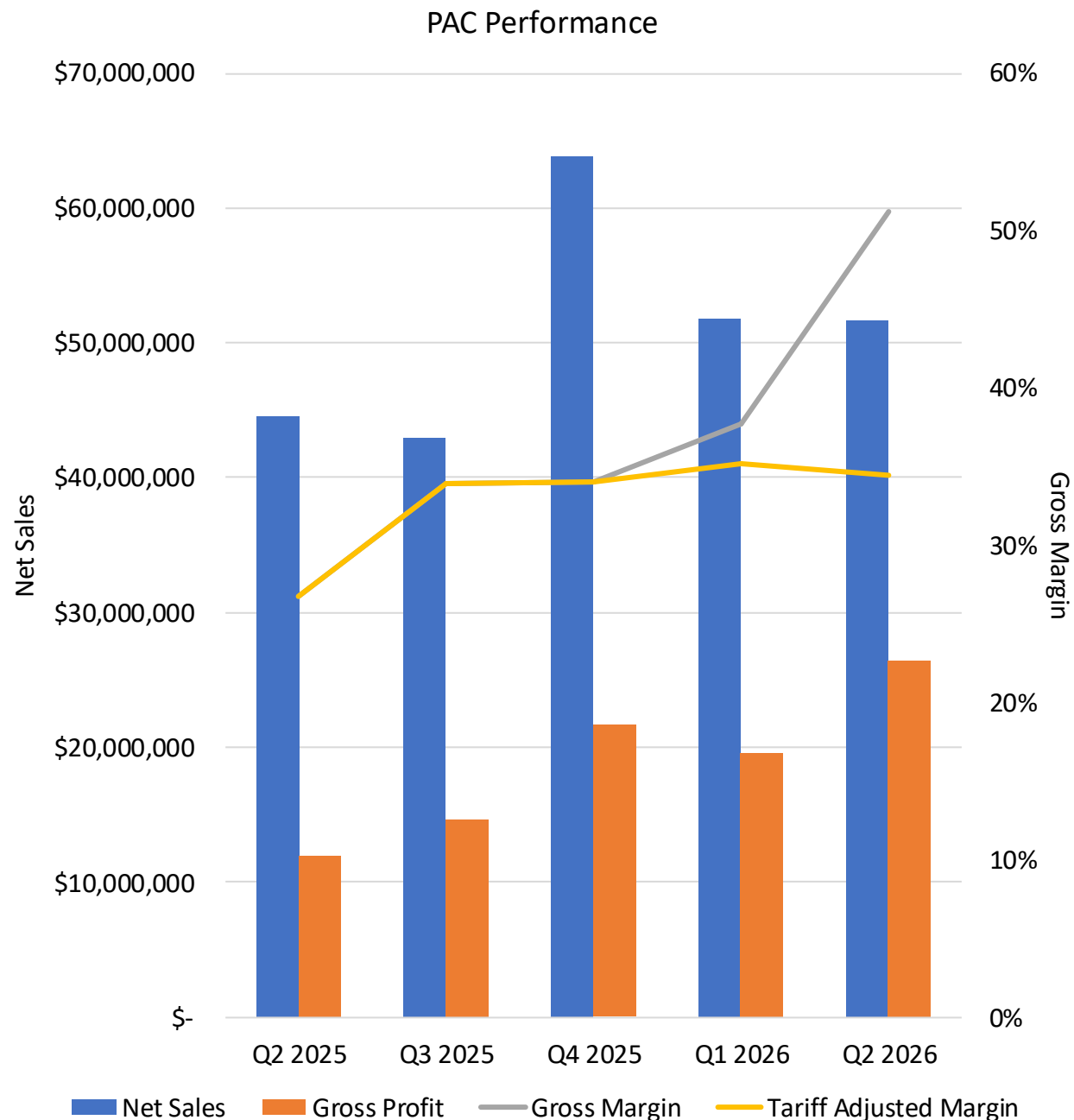
Residential/Commercial
Smart Home

PREMIUM AUDIO CO.

BY GENTEX CORPORATION

ONKYO *Klipsch* Integra.

- Premium audio established as a separate reporting segment
- PAC Progress since acquisition:
 - Improved profitability and margins
 - Balancing ASPs in response to tariffs
 - Focus for the next year:
 - Supporting product launches
 - Expanding sales channels
 - Strengthening market position
 - Further margin improvement and expense management





FINANCE OVERVIEW



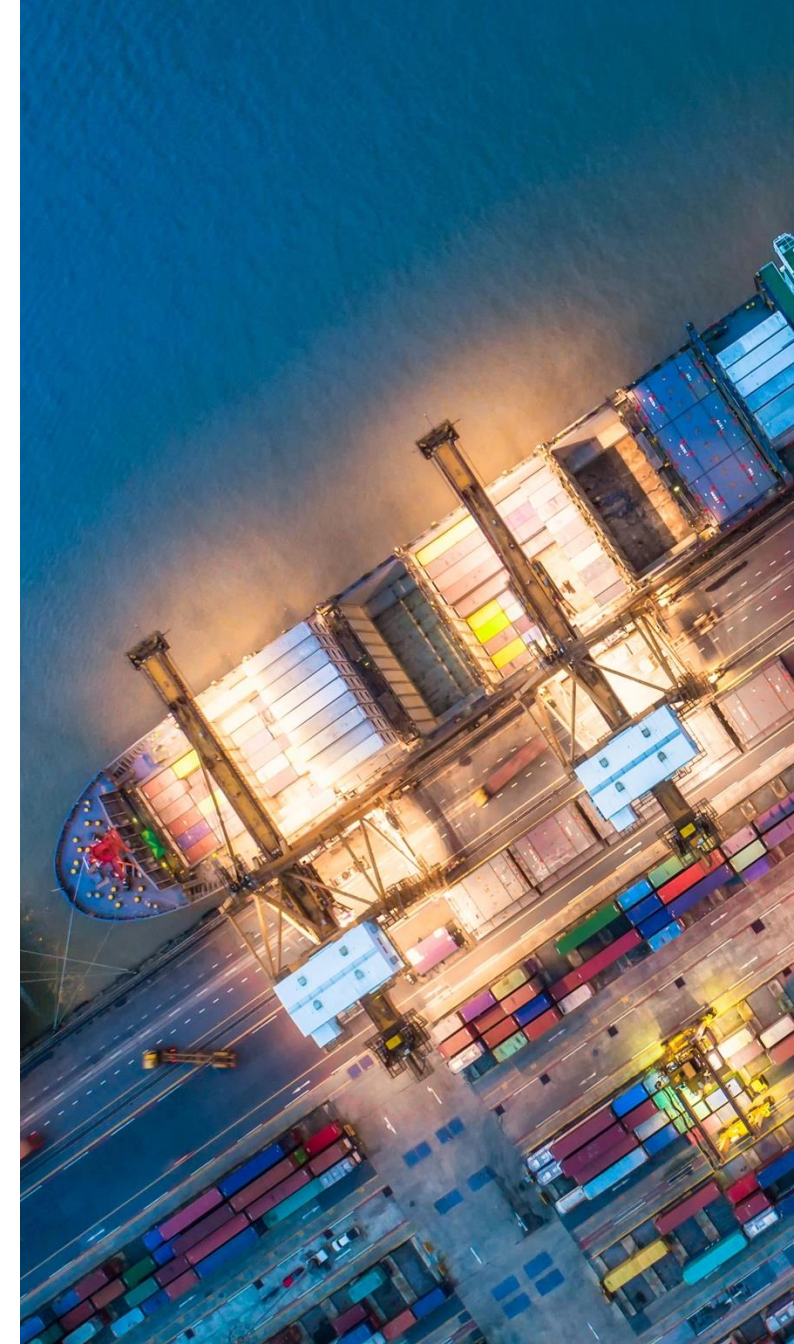
GROSS MARGIN STORY

- Q2 2026 Gross margins of 37%
 - Up 280 basis points versus Q2 2025
 - Up 50 basis points sequentially, excluding IEEPA
- Key Drivers:
 - \$38 million of IEEPA tariff reimbursements
 - \$19 million reduced COGS
 - Favorable product and regional mix
 - North America, Japan and Korea
 - Operational execution
 - Labor and overhead efficiencies
 - Improved performance in Other
- Offsets
 - Higher commodity costs
 - Annual customer pricing reductions
 - Lower overall automotive revenue
- Near term sustainable gross margin range: 34 - 35%



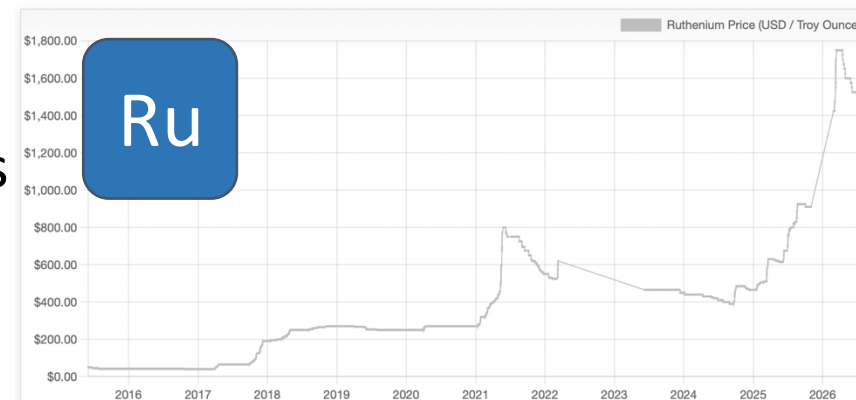
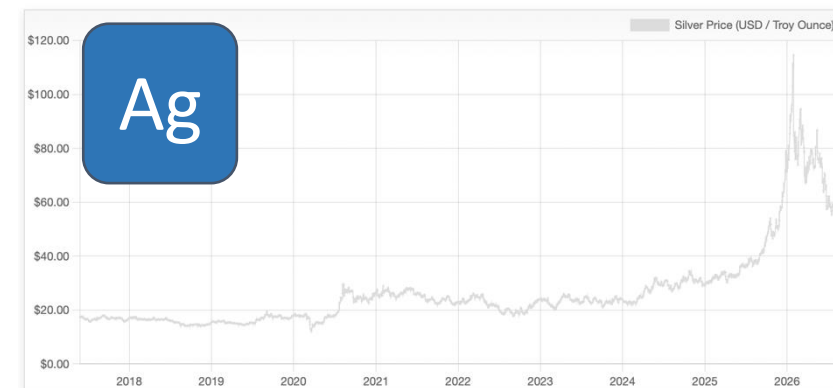
TARIFF OUTLOOK

- Section 122 expired on July 23, 2026
- FLIP301 tariffs became effective July 24, 2026
- Tariff rates increased modestly
 - Section 122: 10.0%
 - FLIP301: 10.0% to 12.5% (depending on COO)
- Estimated annual tariff incremental impact of \$5 - 10 million (primarily Auto, PAC)
- Recovery mechanism remains unchanged
 - Expect a 12-18 month lag before customer recoveries are realized



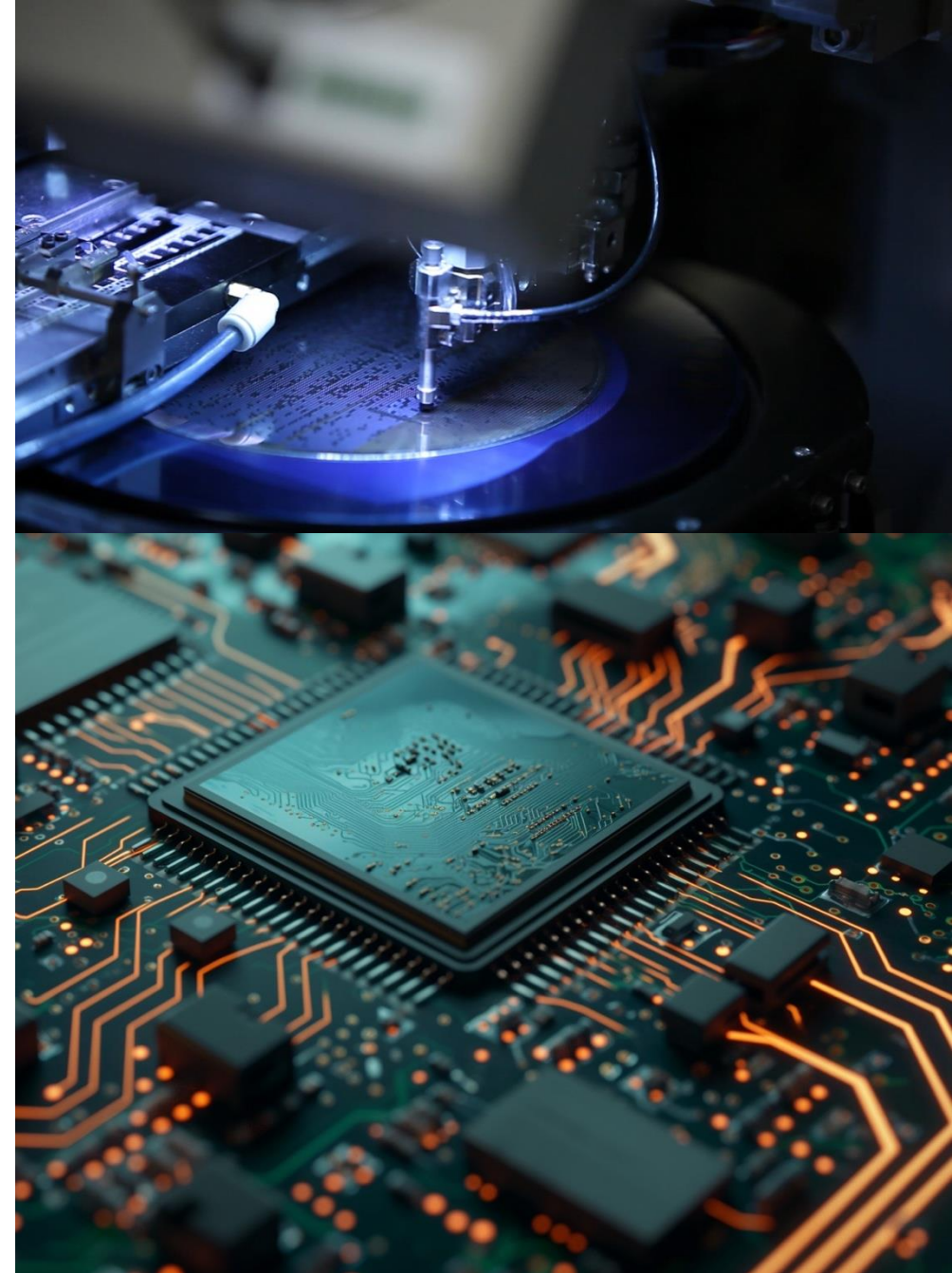
PRECIOUS METALS

- Increasing costs of precious metals is an active headwind
 - Silver (Ag) and Gold (Au) – costs have moderated from their 2026 peaks
 - Estimated annual impact has improved from \$40M to \$23M
 - Ruthenium (Ru) – remains thinly traded and increasingly used by datacenters
 - Working on concurrent initiatives to reduce usage, recycle/reclaim spent material, and optimize coating stack
 - Historically doing spot buys because volatility was not as dramatic
 - Evaluating hedging to reduce cost volatility and margin risk



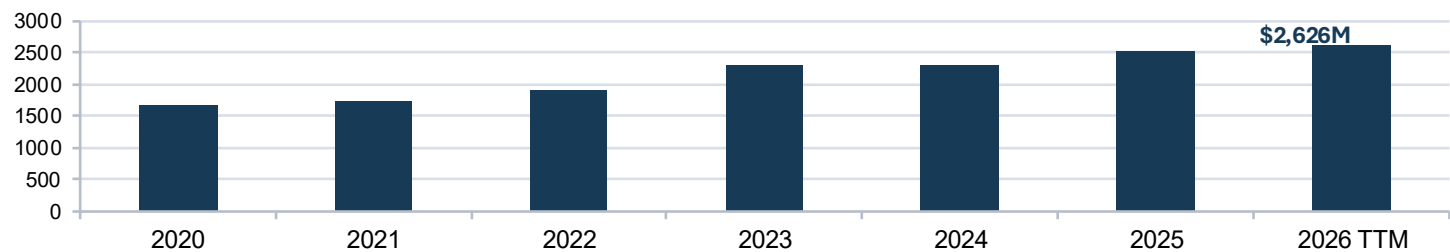
ELECTRONICS

- Electronics industry pushing price increases across the board
- Electronics are approximately 60% of our BOM
- Memory, processors, and DDR components face the greatest risk of cost inflation and supply constraints through the balance of 2026 and into 2027.
- Mitigation efforts include onboarding new suppliers, reducing utilization of higher-cost components, and passing price increases through to customers.

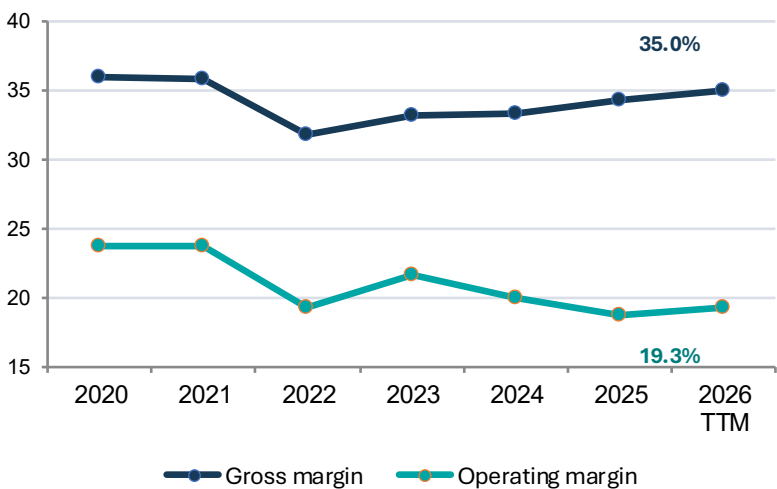


REVENUE, MARGINS AND CASH GENERATION

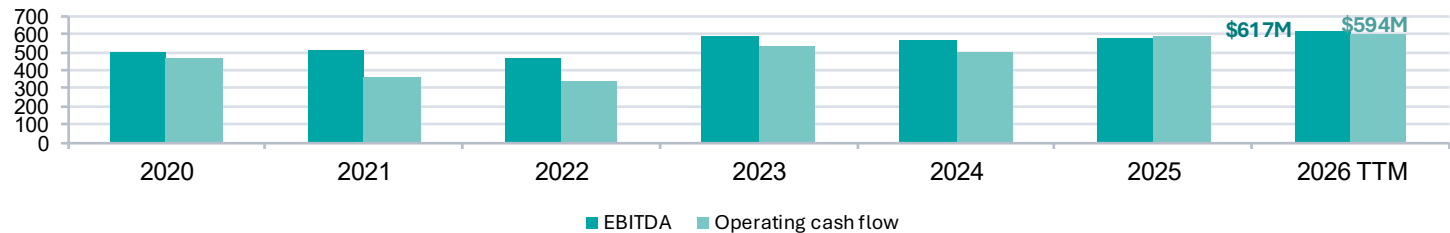
REVENUE



MARGIN PROFILE



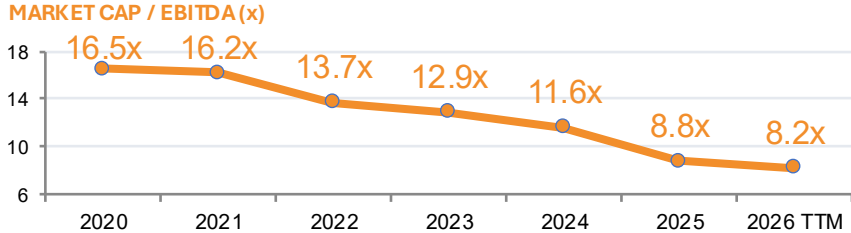
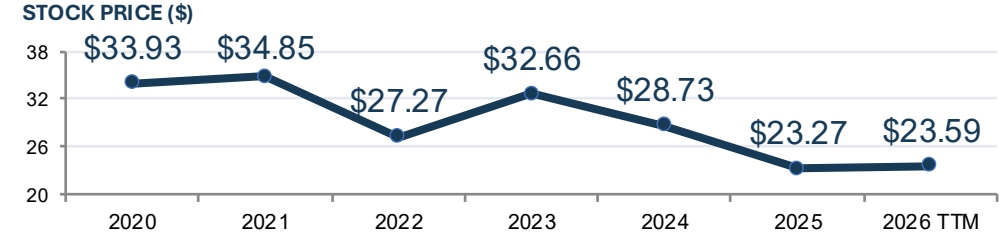
EBITDA AND OPERATING CASH FLOW



DILUTED EPS



MARKET VALUATION

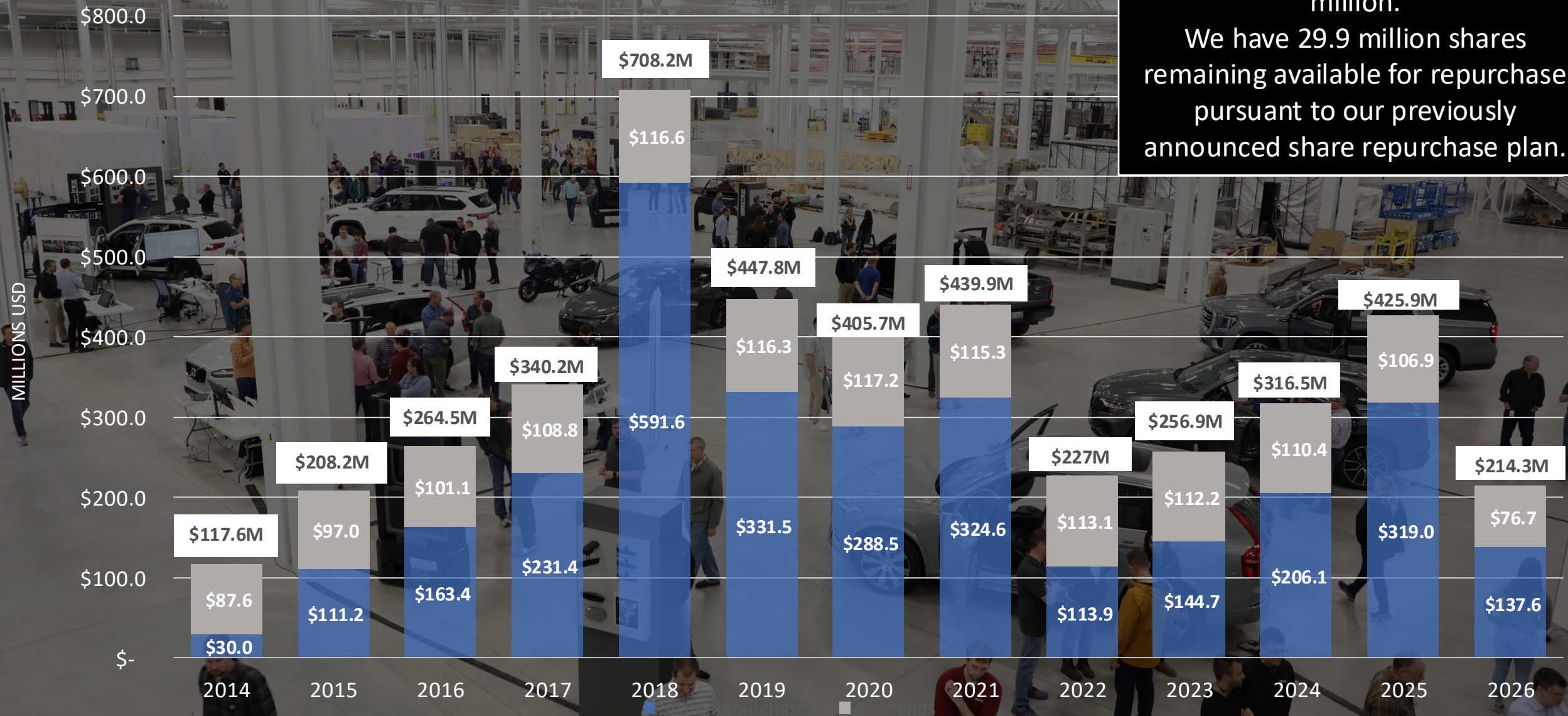


8.2x

Current multiple

Down 50% from 2020

RETURN TO SHAREHOLDERS



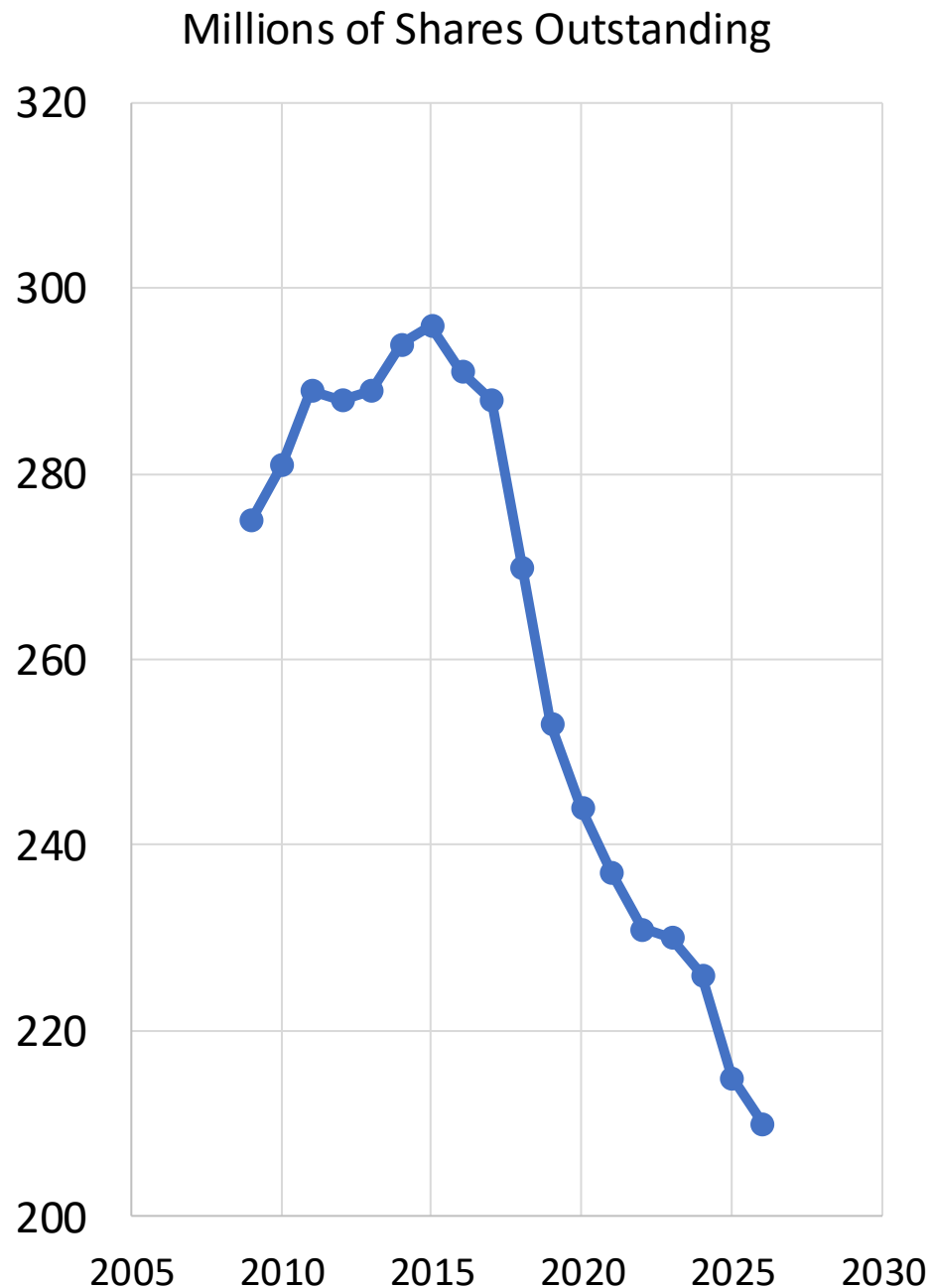
YTD 2026, we repurchased 5.9 million shares at an average price of \$23.13 per share, totaling \$138 million.

We have 29.9 million shares remaining available for repurchase pursuant to our previously announced share repurchase plan.

*As of July 24, 2026

CAPITAL ALLOCATION

- Capital allocation strategy is unchanged, with operating cash flow funding:
 - Capital Expenditures
 - Dividends
 - Mergers & Acquisitions
 - Share Repurchases
- Since 2015:
 - Reduced the share count by 86M shares (29%)
 - \$2.96B in repurchases
 - \$1.29B in dividends
- Targeting approx. 30M more shares over next 2.5 years
- Opportunity for consistent double digit EPS returns





OPERATIONS AND PRODUCT OVERVIEW



VAIVE TARGETS

- Spans manufacturing, purchasing, engineering, and administrative
- Precious metals
 - Silver, gold, and ruthenium
 - Reduce, reuse, recycle, eliminate
- Memory/Processing/DDR
 - Alternative sourcing, product redesigns, customer approval process
- Consolidation of components utilized



NEW PRODUCT PROGRESS

- DMS Launches
 - Hyundai/Kia
 - BMW
- FDM Launches
 - Jeep Recon
 - Infiniti QX65
 - McLaren W1
 - Subaru Trailseeker and Uncharted
 - Toyota Century SUV
 - And now: Ford F250 Superduty
- Next Gen FDM (Gen 4.0)
 - New features and capabilities
 - Potential for removal of DDR
 - Helps offset electronics price increases



PACE AWARD FINALIST

- Dimmable Sun Visor recognized as a PACE Award finalist
- 1 of 32 finalists selected
- Uses electrochromics to darken and reduce sun load and glare
- Expands OEM feature-content and revenue opportunities.
- Can include mirror in hinge section or incorporate switchable reflector functionality to turn the entire visor into a mirror
- First production launch expected in late 2027.



PREMIUM AUDIO CO.

BY GENTEX CORPORATION

ONKYO *Klipsch* Integra.

- Industry-leading audio brands
- Opportunities:
 - Launching a large number of new and updated products
 - Utilize consumer marketing expertise for Gentex non-automotive product lines
 - New partnerships and markets
 - Improving business fundamentals
 - Utilize Gentex supply chain and purchasing for pricing improvements



PAC PRODUCT LAUNCHES

- Events:
 - Milan Design Week (April 2026) — Klipsch x OJAS kO-R2
 - High End Vienna (June 2026) — Rebellion and 80th Anniversary Klipschorn
 - Audio Advice Live (Aug 2026) – Reference Premiere III Loudspeakers and Compact Subwoofers
- Universal Pictures' The Odyssey — Limited Edition Speaker
- Partnership with La-Z-Boy
- Awards:
 - AVS Forum, Tom's Guide, Men's Journal, and TWICE VIP – The Nines II Speakers
 - SoundStage and Robb Report Audio Awards 2026 - Reviewer's Choice – Core 300 Sound Bar
 - eCoustics - Editor's Choice – The Sevens II Powered Speakers
 - Wirecutter - Top pick for Best Home Bluetooth – The One Plus



NEW MACHINERY AND EQUIPMENT

- Infrastructure improvements
 - Visor and LAD manufacturing lines
- Coaters
- Consolidation of mirror lines
- Autonomous Mobile Robots (AMR)
- Additional automation in processes



MOROCCO MANUFACTURING FACILITY

- Increased interest from existing customers outside the U.S., with some requiring localization to participate in RFQs
- Protects existing business and enables bids at other EU OEMs, including potential of Chinese OEMs manufacturing in EU
- Morocco offers attractive trade agreements, competitive economics, reliable energy, govt. incentives, and potential country of origin benefits.
- Similar to our operations in China, initial focus on final assembly
 - Auto-dimming mirror elements manufactured in the US reduce packaging requirements and save on freight
 - Sourcing labor, plastics, electronics, metals, etc. locally
- Leased facility and existing equipment relocation to reduce capital requirements (\$10 -15M for initial startup)
- Targeting production in 2028, and at capacity within a year



5 YEARS OF LEP

- Celebrating 5-year anniversary of our Limited English Proficiency (LEP) Program
- Expanded from single production line to a multi-facility initiative operating across all three shifts
- LEP Program has supported roughly 200 employees at any given time, with 74 employees advancing into other roles within the company
- Incorporates a comprehensive support structure, including Spanish-language work instructions, safety procedures, onboarding materials, supervisory support, and company communications



GENTEX PRESCHOOL

- Affordable, subsidized childcare
- Convenient on-site location
- Extended hours including second shift support
- Nature-based early childhood education
- Supports employee recruitment, retention, and work-life balance



IN SUMMARY

- Gentex has the products, people and passion to continue driving innovation in the auto industry, and into the new industries we are serving
- Q2 '26 represented the highest level of non-automotive revenue in the company's history (14%) ...
- But, the Company is expecting large growth in automotive in the coming years





OPPORTUNITIES AND OUT-YEAR TARGETS



REVENUE BRIDGE TO 2027

- **\$2.8 – 2.9B revenue target**
 - ~\$50M growth from FDM (at midpoint)
 - Approx 200 - 400k additional units
 - Growth from new platforms at existing OEMs and additional launches at new OEMs
 - ~\$50M growth from DMS
 - Growth from BMW and Hyundai Kia launches
 - ~\$50M growth from Other
 - (PAC, Aero, Fire, Biometrics)
 - Visor shipments begin end of '27



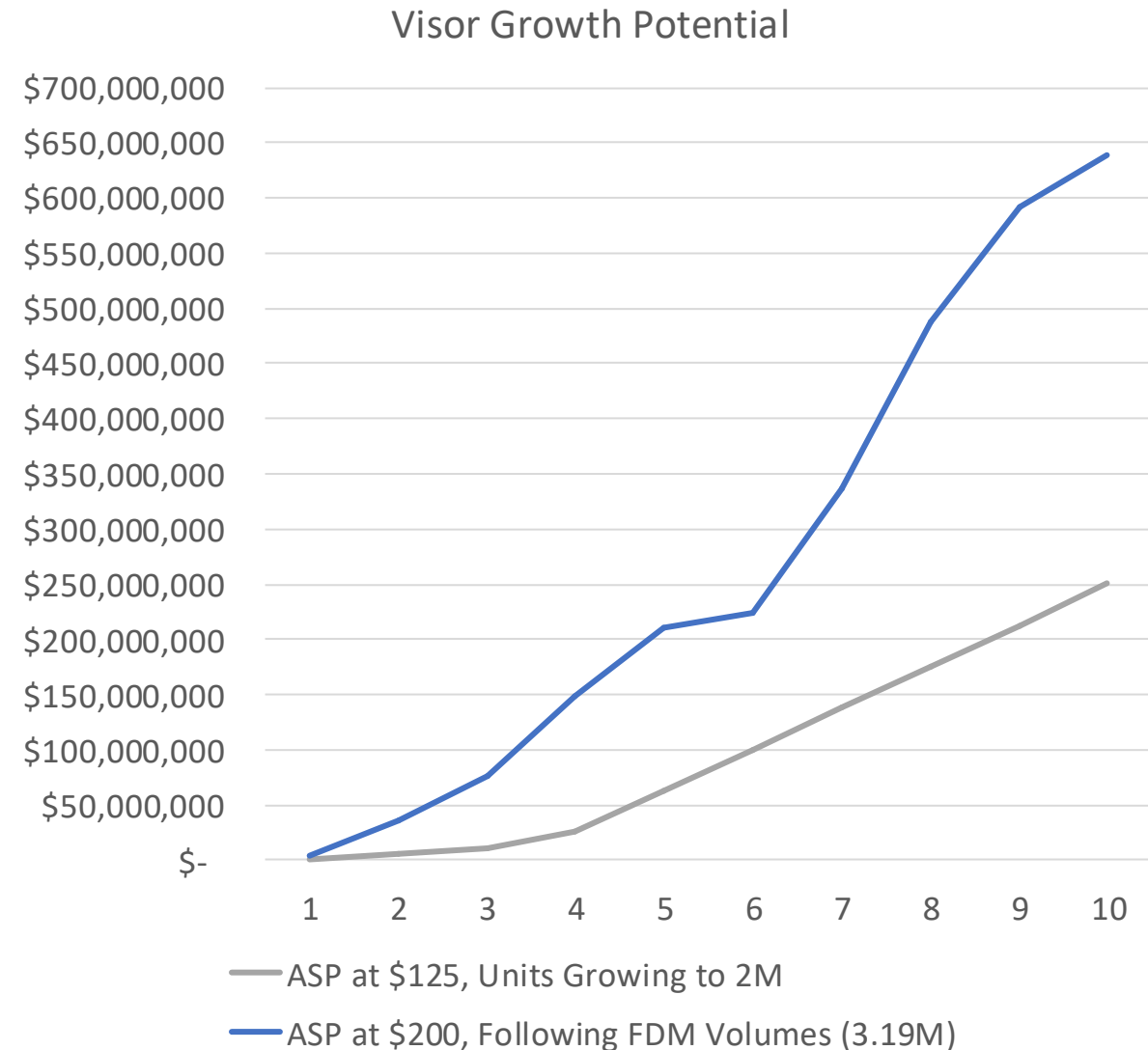
FUTURE GROWTH, NEW PRODUCTS, AND NEW MARKETS

- Visor

- Broad consumer appeal and use case
- Limited variety of OEM sizes creates aftermarket opportunity
- Business case for OEM
- \$100 - 150 each, \$200 - 300 per set

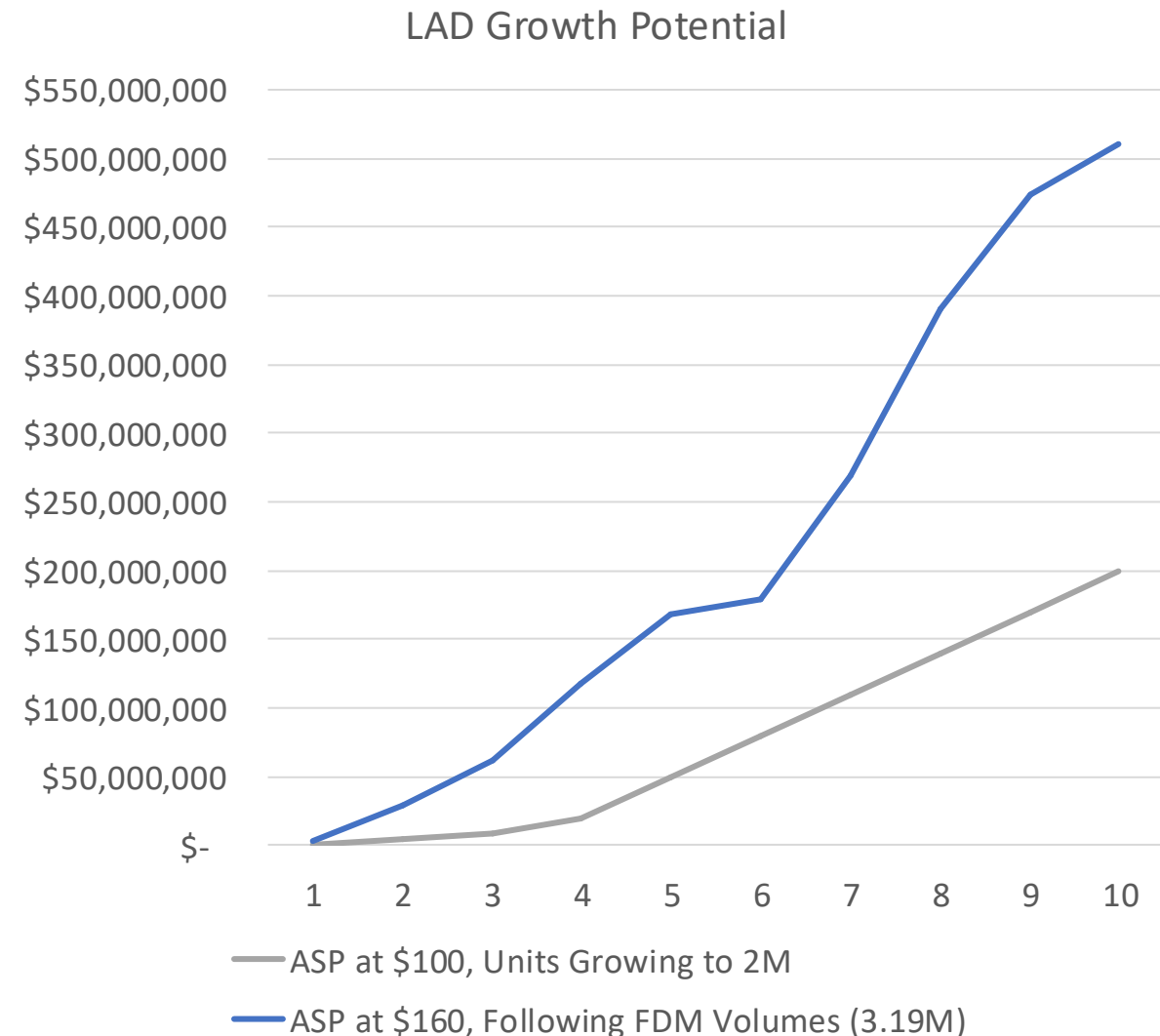
- Assumptions:

- Low end: 2M units at \$125 ASP
- High end: FDM trajectory at \$200 ASP
- \$250M - 600M over 10 years



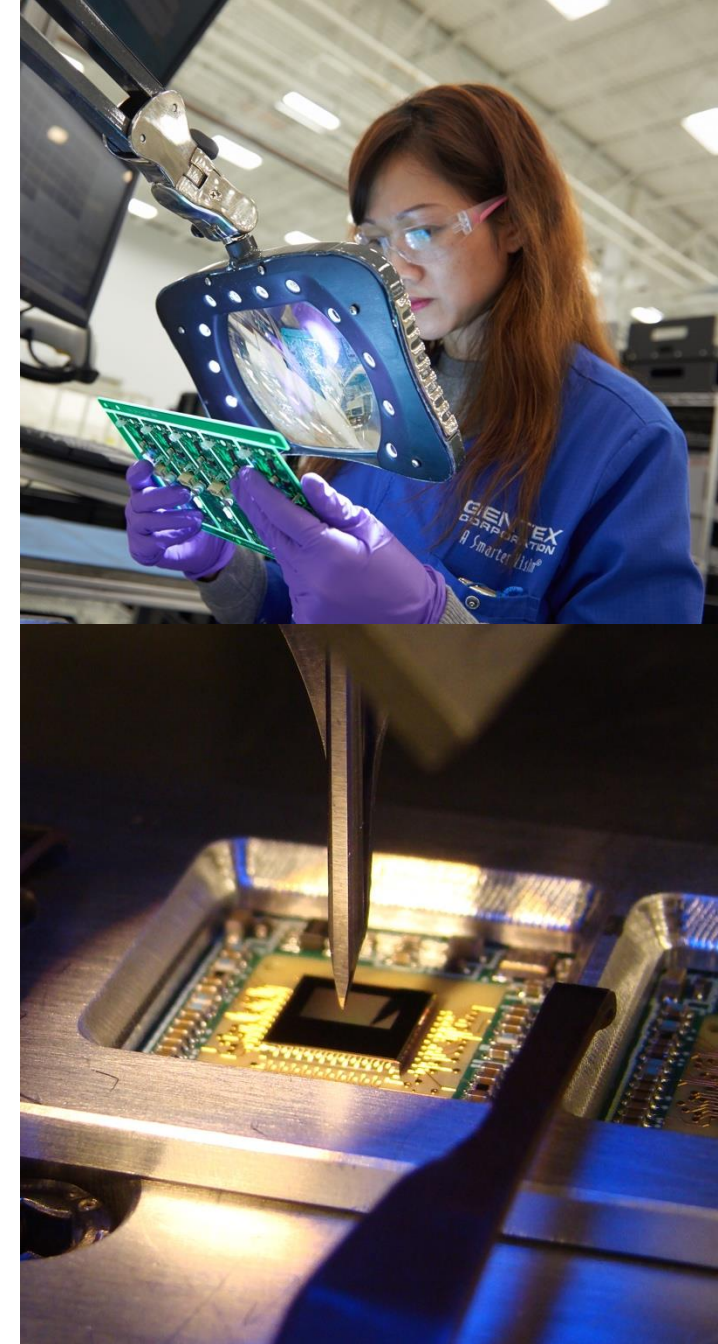
FUTURE GROWTH, NEW PRODUCTS, AND NEW MARKETS

- LAD/Sunroofs (not including side windows)
 - Initial interest from EVs, but also large potential for autonomous, regardless of powertrain
 - Substrate pricing: ~\$100 – 300 sq/m. ~\$100 - 400 per vehicle
- Assumptions:
 - Low end: 2M units at \$100 ASP
 - High end: FDM trajectory at \$160 ASP
 - \$200M - 500M over 10 years



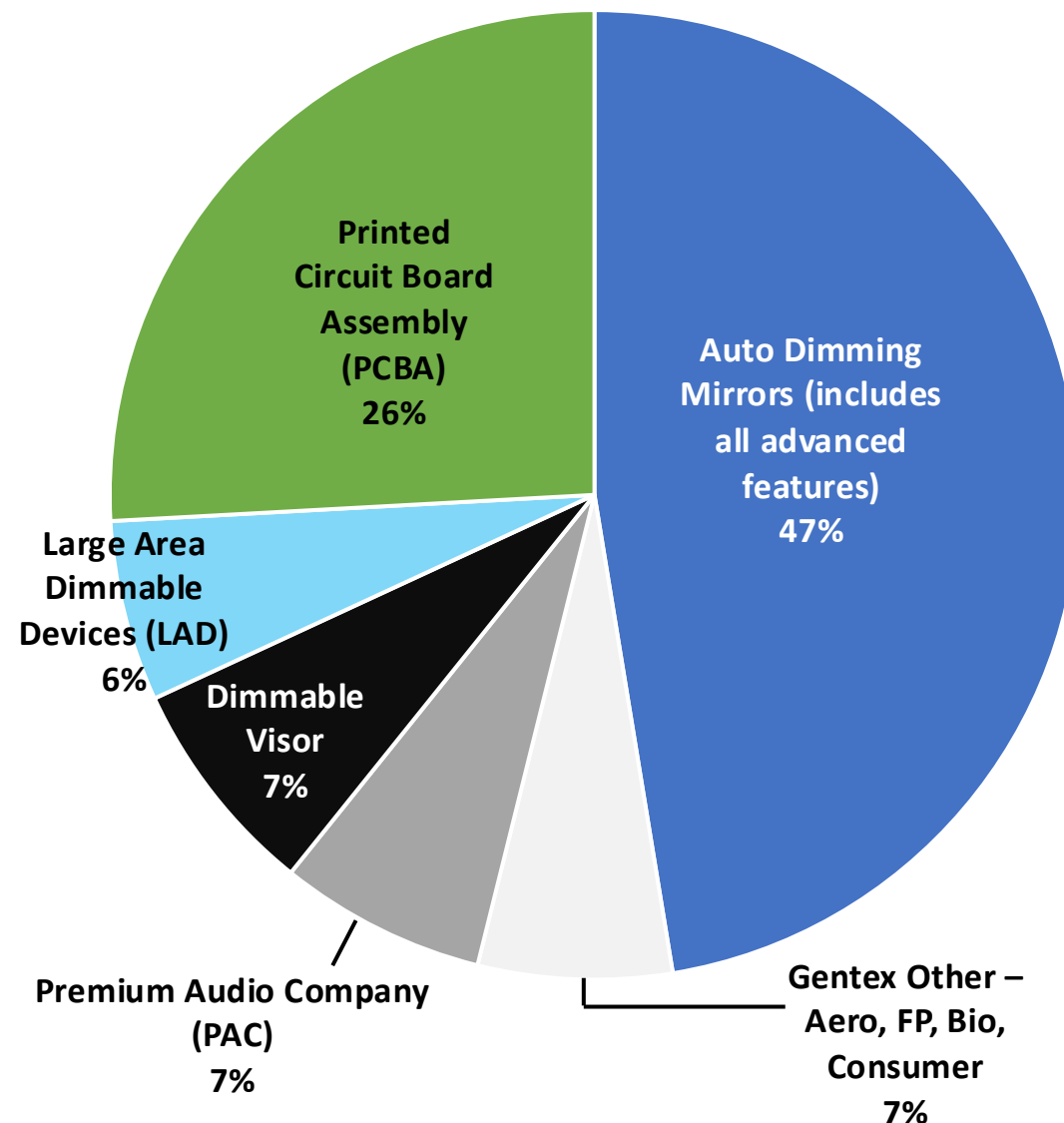
ADVANCED ELECTRONIC MANUFACTURING

- Increased interest from certain existing customers on US-focused electronics manufacturing and assembly
- Vertically integrated to manufacture our own cameras and sensors, populate circuit boards
- Gentex currently populates 40+ million PCBs annually
- Increased demand for U.S. based localized production
- Provide OEMs with potential for tariff reductions
- Initial targets on control modules, limited capital requirements to support first programs, and low capital-to-revenue requirements on follow-on programs
- Anticipated first program (\$150 - 200M annually) launching 2029



INCREASING OUR OPPORTUNITIES – TEN YEAR TARGETS

Market Opportunity	Estimated Revenue Potential
Auto-Dimming Mirrors & Advanced Features	\$2.5B - \$3.0B
Printed Circuit Board Assembly (PCBA)	\$1.0B - \$2.0B
Dimmable Visor	\$250M - \$600M
Large Area Dimmables (LAD)	\$200M - \$500M
Premium Audio Company (PAC)	\$300M - \$500M
Gentex Other (Aerospace, Fire Protection, Biometrics, Consumer)	\$250M - \$500M
Total Opportunity	\$4.5B - \$7.1B



Our 10-year strategic plan has been the foundation for the strategy outlined today.

We believe successful execution elevates Gentex to a \$10 billion enterprise value by 2032.



DRIVING INNOVATION

